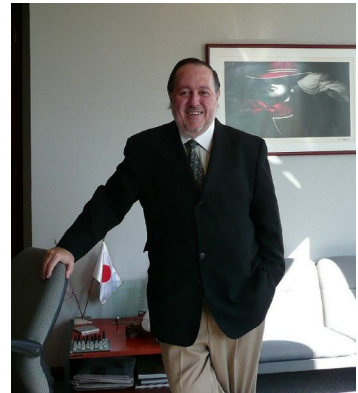


## Jaime Alée Gil

### *summary*

- *1978-1993 group Telefónica Group (Engineer General Manager)*
- *1993-1997 Telemultimedia (CEO)*
- *1997-2007 NEC Chile (CEO&MOB)*
- *2002-2007 ACTI (Vice-president)*
- *2007-2008 Universidad de Chile . Industrial Engineer Department Professor*
- *2007-2008 ESKORPION.com consulting President*



Graduated in Electrical Engineering in the University of Chile in 1977. Between 1978 and 1993 worked in Telefónica Group in different charges, from project manager of huge scale telecomm projects until Engineer General Manager and Outside Plant Manager .

In 1993 left Telefónica to found its own company: TELEMULTIMEDIA (TMM), being first ".com" in Chile and Southamerica , providing services and projects at the early beginning of Internet Era .In 1997 was sold TMM . In that times co-work with companies of Silicon Valley in the borning industry of Internet.

In 1997 it was recruited by the multinational japanese company NEC Corp. where he began in the Chilean subsidiary in the position of commercial director until the year 2000 when he was promoted to CEO and member of the board until June of the year 2007.

From June of 2007, he founded Eskorpion.com dedicated to advise in international business and strategic projects of ICT. He also acts as part-time professor in the University of Chile ( Department of Industrial Engineering) and sharing with other activities related with boths positions.

Between July and September of 2007 he has dictated conferences on EPA/FTA Chile-Japan in the Chilean-Japanese association and about tradition and technology in Japan in the seminar "philosophy and technique" of University TFSM. As well he has advised the japan government in the promotion of the Japanese standard of Digital TV in Chile.

It has published multiple columns in different media and it has offered interviews in different press-media and TV. He was speaker in several conferences in different places of the world about strategic vision of ICT, topic in which is a senior expert.

Also he participated in ACTI (Chilean association of ICT industry ) from 2001 up to the 2007. The last 3 years he was in the position of vice-president of the association. He was part of the selected founder group Government-Private of "Digital Agenda" who is the official schedule of digital development of Chile from 2003 -2010.

This year 2008 are carrying out two new courses in the University from Chile (DII) to level 5&6 (6 years career) and graduate degree about "negotiation with Japaneses".

He is preparing a project for delegation of the Institute Millennium (several Universities development institute) a project of promotion of TIC for Pymes (small and medium companies) at national level Granted by Chilean Government in 2008. The main objective is to introduce high-impact productive software applications inside the Pymes, using open-source software.

In March it is invited India by the government to visit Indiasoft 2008.

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